

Term Contract

University Address	Information
The University of Tennessee Purchasing Department 5723 Middlebrook Pike Knoxville , TN 37921	Date: 11/10/2009 Contract No: 4600002069 Validity Date From: 10/01/2008 Validity Date To: 09/30/2010 Payment Terms: Within 30 days Due net Delivery Terms: U.T. Destination Buyer: Bradley New Phone: 865-974-3108 Fax: 865-974-2973 Framework Order #: 6500000445
Vendor Address	
Vendor No 1028982 PERSONAL COMPUTER SYSTEMS INC 1720 TOPSIDE ROAD LOUISVILLE TN 37777	

Item	QTY	UM	Material/Description	Price Per Unit	Net Amount
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NOTICE OF CONTRACT EXTENSION

ORIGINAL VALIDITY PERIOD: 10/1/08 - 9/30/09

VALIDITY PERIOD: 10/1/09 - 9/30/10

EXTENSIONS: THREE (3) ADDITIONAL PERIODS OF ONE (1) YEAR EACH UPON WRITTEN MUTUAL AGREEMENT

VENDOR CONTACT:

Terry Armstrong @ (865) 273-1960 or (877) 690-5999
Fax: (865) 273-1961
Email: tarmstrong@pcsknox.com

ITEMS WILL NOT BE NEEDED AT ONE TIME BUT AS REQUESTED BY THE UNIVERSITY OVER THE LIFE OF THE CONTRACT.

DOLLAR VALUE IS ESTIMATE ONLY.

00001	1	LOT	Low -End Server	32,500.00	32,500.00
			IBM - 5% discount from web list price		
00002	1	LOT	Mid-Tier Server	32,500.00	32,500.00
			IBM - 12% discount from web list price		
00003	1	LOT	High-End Server	32,500.00	32,500.00
			IBM - 13% discount from web list price		
00004	1	LOT	Standard Desktop	26,000.00	26,000.00
			Lenovo - 36% discount from commercial list price		

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Item	QTY	UM	Material/Description	Price Per Unit	Net Amount
00005	1	LOT	Advanced Desktop	19,500.00	19,500.00
			Lenovo - 36% discount from commercial list price		
00006	1	LOT	High-Performance Desktop	13,000.00	13,000.00
			Lenovo - 22% discount from commercial list price		
00007	1	LOT	Standard Laptop	32,500.00	32,500.00
			Lenovo - 31% discount from commercial list price		
00008	1	LOT	Advanced Laptop	26,000.00	26,000.00
			Lenovo - 21% discount from commercial list price		
00009	1	LOT	Tablet PC	32,500.00	32,500.00
			Lenovo - 35% discount from commercial list price		
00010	1	LOT	Standard Printer	104,000.00	104,000.00
			HP - 40% discount from commercial list price		
			Lexmark - 18% discount from commercial list price		
			Xerox - 21% discount from commercial list price		
			Okidata - 24% discount from commercial list price		
00011	1	LOT	Advanced Printer	52,000.00	52,000.00
			HP - 32% discount from commercial list price		
			Lexmark - 16% discount from commercial list price		
			Xerox - 20% discount from commercial list price		
			Okidata - 21% discount from commercial list price		
00012	1	LOT	Color Printer	39,000.00	39,000.00

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Lexmark - 16% discount from commercial list price
Xerox - 20% discount from commercial list price

REBATE: PCS is offering a self-renewing annual rebate that would benefit The University of Tennessee for the life of this contract or subsequent contract extensions for up to 5 years. Lenovo will extend a 2% rebate towards future purchases for Lenovo products and services. We are basing this rebate on the total annual amount generated across the State from this contract for Lenovo products and services above the clip level of \$2 million. In other words, the 2% rebate will not apply to the first \$2 million dollars of Lenovo products and services purchased in each contract year. But Lenovo will count the revenue generated from other institutions (UT or other) who reference this contract as part of the total annual spend towards the final annual rebate given to The University of Tennessee.

THIS CONTRACT IS BASED ON THE FOLLOWING:

- 1) Personal Computer Systems Incs' Letter Dated 8/26/09
- 2) Personal Computer Systems Incs' Quote #7000063889 Dated 6/17/08
- 3) RFP Collective 30000891 Dated 5/15/08; Addn Dated 6/5/08

Questions concerning this contract should be directed to Brad New.

ACCEPTED BY:

The University of Tennessee
J. T. Wade, C.P.M., Director of Purchasing

JTW/BN/ac